



The Top Ten Reasons Why Projects Fail

1. Project sponsors are often not committed to the objective. They have a lack of understanding of the project and are not actively involved in the project strategy and direction.
2. Some projects do not meet the strategic vision of the company. If business needs are not clearly defined, it will result in a project that does not add value to the bottom line or enhance business processes.
3. Projects are started for the wrong reasons. Some are initiated purely to implement new technology without regard for whether the technology is supportive of the business needs. The converse of this is a project that does not support existing technology, resulting in major scope creep and resultant expenditure.
4. Staffing is a reason for failure, eg not enough dedicated staff (project managers and project team members) allocated to projects. Project team members lack experience and do not have the required qualifications. Line-staff believe that they will be able to succeed in project leading but are only 40% available to do so. Focus in this regard is not on the delivery of the project, but on the comfort zone of the project manager and his own time management.
5. Incomplete project scope. No clear definition of the project's benefits and the deliverables that will produce them.
6. A project plan that is non-existent, out of date, incomplete or poorly constructed and just not enough time and effort spent on project leading.
7. Project leading "value" is not put into practice to evaluate baseline cost agreed during baseline transfer against actual costs spent at any given time. Project costs and financial do not form an integral part the project during execution.
8. Insufficient funding, and incorrect budgeting is still a major reason for projects not delivering their goals and objectives within the quality framework that was required, because projects always need to deliver yesterday within X budget.
9. No formal project leading methodologies and best practices aligned to the company's specific needs are used to assist project performance. Companies do not want to invest in best of breed methodologies that will benefit the bottom line over a period, with projects delivered within budget. Companies do not recognise the value of using a methodology to support and enable them to record their own best practice project results for future reference, and to build a knowledge base within the company.
10. Not all projects are going through a formal signed off process using a proper post mortem process to determine lessons learned and to build their own reference model

for future use. A certificate signed off between sponsors and other third-parties will demonstrate project success but even that is quite seldom.

Why Project Progress could reduce some of the above risks:

ProjectProgress has been developed with the above issues in mind. With a tool that makes it easier for project sponsors to be involved and remain committed to the project's objectives, ProjectProgress's intuitive graphical interface makes it easy to see an overview of the project at anytime from anywhere.

ProjectProgress allows you to learn from past projects by creating referral project templates from successful projects. Lessons learnt from proper post mortem can be used for creating model project templates.

ProjectProgress not only offers you a tool that gives you and your organisation a better chance of succeeding but makes the project leading experience more enjoyable.